

IN THE COURT OF APPEAL OF MALAYSIA AT PUTRAJAYA
(APPELLATE JURISDICTION)

CIVIL APPEAL NO: W-02(NCVC)(W)-1248-09/2020

BETWEEN

EUROLAND & DEVELOPMENT SDN BHD - APPELLANT

AND

SUPREME CODE LAND SDN. BHD - RESPONDENT

[In the Matter of the High Court of Malaya at Kuala Lumpur

Civil Suit No: WA-22NCVC-127-03/2019

Between

Supreme Code Land Sdn Bhd - Plaintiff

And

Euroland & Development Sdn Bhd - Defendant]

CORAM:

SUPANG LIAN, JCA

HASHIM BIN HAMZAH, JCA

AZMI BIN ARIFFIN, JCA



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JUDGMENT

Introduction

[1] **Enclosure 116 dated 9 September 2020** is the Appellant/Defendant Notice of Appeal against the whole of the decision of the Kuala Lumpur High Court after trial delivered on 10 August 2020 whereby the learned Judicial Commissioner allows the Respondent/Plaintiff claim against the Appellant for, *inter alia* damages in lieu of specific performance amounting to RM1,200,000.00 in respect of four (4) condominium units in the Damai Vista Project with costs of RM35,000.00.

[2] **Enclosure 11 dated 2 November 2020**, is the Respondent/Plaintiff Notice of Cross Appeal relating only to the judgment sum allowed after the trial of the matter.

[3] For ease of reference, parties will be referred to as Plaintiff and Defendant respectively in this Judgment.

Brief Facts

[4] At all material times, the Defendant was a developer of a residential condominium development known as "Damai Vista" on land held under GM 8232 Lot 66147 (previously under H.S.(M) 22365, PT 59894 dan sebelumnya GM974 Lot No, 2223) Tempat Batu 13 Jalan Cheras Mukim Ceras Daerah Hulu Langat Negeri Selangor Darul Ehsan, whereas the Plaintiff is the purchaser the Units.



[5] The Plaintiff had through four (4) different Sale and Purchase Agreement (SPAs) dated 14 November 2017, listed below had purchase 4 different unit on the said Damai Vista project from the Defendant (*which was denied by the Defendant*).

- (i) Sale & Purchase Agreement dated 14.11.2017 for Unit No. A-08-03 Level No. 8 Block A Type B measuring 1100 sqft with accessory parcels No. No. 4-54 and 4-551;
- (ii) Sale & Purchase Agreement dated 14.11.2017 for Unit No. A-16-01 Level No. 16 Block A Type B measuring 1100 sqft with accessory parcels No. 2-46 and 2-472;
- (iii) Sale & Purchase Agreement dated 14.11.2017 for Unit No. B-15-03 Level No. 15 Block B Type B measuring 1100 sqft with accessory parcels No. 2-125 and 2-1263; and
- (iv) Sale & Purchase Agreement dated 14.11.2017 for Unit No. B-15-03A Level No. 15 Block B Type B measuring 1100 sqft with accessory parcels No. 2-127 and 2-1284;

[6] The SPAs for these Units were prepared by the Defendant's solicitors known as Messrs.K.V.Ong, Chua & Partners (*Defendant's Panel Solicitor*).

[7] Despite price variations per unit, the Defendant offered a rebate in a letter dated 20 November 2017, reducing the price of each unit to RM300,000.00 after applying a "bulk purchase" discount.



[8] Subsequently, the Plaintiff paid RM1,200,000.00 as the total purchase price of the 4 Damai Vista Units to the Defendant's solicitors, as a stakeholder until the agreements were signed by the Defendant.

[9] However, around 4 January 2019, when the Plaintiff's representative attended the Defendant's office to inquire about the progress of these Units and estimate the delivery of vacant possession, the Plaintiff was shocked when informed by the Defendant's representative that the Plaintiff's name was not listed as the buyer for these Units.

[10] Subsequently, the Plaintiff's solicitors sent letters on 10 January 2019, to both the Defendant and the Defendant's Panel Solicitor, seeking confirmation.

[11] The Defendant's Panel Solicitors replied on 23 January 2019 confirming they received instructions from the Defendant to proceed with the SPAs and release the purchase funds. Despite this confirmation, the Defendant did not fulfil their obligations, prompting the Plaintiff to take this legal action against them.

[12] In the Defendant's defence, the Defendant said that according to the Defendant's records, the units were sold to *bona fide* third parties who complied with the Defendant's standard operating procedure (SOP). The units were not sold to the Plaintiff due to alleged non-compliances with SOP.

[13] The Defendant also alleged that the Plaintiff and/or their representatives are nominees of a gambling junket, operating to lend



money to individuals for the primary purpose of gambling, with the intention of charging interest on the borrowed funds.

[14] The learned Judicial Commissioner decided in favour of the Plaintiff, hence the current appeal by the Defendant.

[15] Subsequently, the Plaintiff filed notice of cross appeal to vary the damages from RM1,200,00.00 to the price of each unit since specific performance is not granted. Plaintiff also pray for the Defendant to pay the following amounts to them:

- (i) A sum of RM758,588.00 for Condominium Unit No. A-08-03 Level No. 8 Block A Type B;
- (ii) A sum of RM768.942.00 for Condominium Unit No. A-16-01 Level No. 16 Block A Type B;
- (iii) A sum of RM767,647.99 for Condominium Unit No. B-15-03 Level No. 15 Block B Type B; and
- (iv) A sum of RM 767,647.00 for Condominium Unit No. B-15-03A Level No. 15 Block B Type B.
- (v) Interest at a rate of 5% shall be imposed on the amount of RM1,200,000.00 from 28.11.2017 (date of payment) until the date of judgment dated 10.8.2020; and



(vi) Interest at a rate of 5% shall be imposed on each amount in paragraph (i), (ii) (iii) and (iv) herein, from 11.8.2020 until the date of full settlement.

Our Decisions

(A) Whether the Sale and Purchase Agreements for the units are valid?

[16] It was proven during the trial that the Plaintiff had produced all the Sale & Purchase Agreements (SPAs) to prove that the Plaintiff had indeed entered into a Sale and Purchase Agreement and Deed of Mutual Covenant for four (4) units of condominium. DW7, Jerrine Tee Sui Ling, the Defendant's Panel Solicitor confirmed that she had witnessed the signature of the signatory to the SPAs between the Plaintiffs and the Defendant.

[17] DW8, the Partner of Messrs. K.V.Ong, Chua & Partners who was also one of the lawyers from the Defendant's Panel Solicitor confirmed that he indeed received instruction from the Defendant for the preparation of these SPAs. He also confirmed that the Plaintiff has transferred the balance purchase price to the Defendant's Panel Solicitor's firm as a stakeholder, and upon instruction from Tong Kah Hoe (also known as Thomas Tong), the Chief Operation Officer (COO) of the Defendant, the money was then released to the Defendant.

[18] The Defendant's contended that the payment was not made to the Defendant's Housing Development Account (HDA) (*one of the alleged*



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breaches of SOP allegedly committed by the Plaintiff), but instead was made to the Defendant's Panel Solicitors.

[19] With respect, we see no merit in this point. We agreed with the finding of the learned trial judge that this responsibility lies with the Defendant to deposit into the HDA and not with the buyer. The burden is on the Defendant to prove that payment was not received from the Plaintiff. The learned trial judge had analysed this pertinent issue in her ground of judgment, which we reproduce herein below, said:

[31] Berdasarkan keterangan dalam Mahkamah oleh saksi-saksi dan juga keterangan dokumen adalah tidak dapat dipertikaikan bahawa Perjanjian Perjanjian Jual Beli dan Deed of Mutual Covenant tersebut adalah sah dan bayaran telah dibuat kepada Defendan melalui Messrs. K.V.Ong, Chua & Partners. (Sila rujuk kepada keterangan dokumen dalam eksibit P13 dan P14 (m.s.292-294 ID"C"). Cek yang diisukan bertarikh 21.11.2017 dan penyata akaun menunjukkan pembayaran telah dijelaskan kedalam akaun Messrs. K V.Ong, Chua & Partners sebagai stakeholder pada tarikh yang sama. Seperti keterangan DW8, baki harga pembelian adalah RM 876,000.00 dan dengan pembayaran tersebut keseluruhan harga pembelian (full purchase price) telah dibayar oleh Plaintiff kepada Defendan. DW8 juga mengesahkan bahawa jumlah tersebut telah dibayar oleh Plaintiff dan di lepaskan kepada Defendan. (m.s. 278 Perenggan 30 NK).

[32] Defendan mempertikaikan menerima jumlah wang yang dibayar oleh Plaintiff, apa yang menarik adalah mengikut keterangan DW6 terdapatnya 3 akaun Defendan iaitu Akuan HOA, Akaun di



AmBank, AmBank Current Akaun dan Hong Leong Bank. Mengikut beliau semua pembelian hartanah akan dimasukkan kedalam Housing Development Account (HOA). Dalam soalbalas Peguam Defendan ada menanyakan kepada PW3 bahawa sepatutnya pembayaran dibuat kepada Akaun HOA yang mana PW3 bersetuju, tetapi beliau membuat bayaran kepada Peguam Panel Defendan.

[33] Mahkamah bersetuju dengan Peguam Plaintiff bahawa adalah tugas Defendan dan bukan Plaintiff untuk memastikan segala pembayaran pembelian hartanah tersebut dimasukkan kedalam Akaun HOA. Plaintiff atau mana-mana pembeli tidak akan tahu kedalam akaun mana patut dibuat bayaran pembelian, kecuali dimaklumkan oleh Defendan. Tanggungjawab tersebut adalah terletak kepada Oefendan untuk memasukkan kedalam Akaun HDA dan bukan pembeli. Perkara ini dijelaskan juga dalam keterangan DW9 yang mengatakan bahawa terdapat SOP berkaitan pembayaran pembelian yang mana SOP tersebut dibuat oleh Lembaga Pengarah dengan feedback mereka tetapi tiadanya resolusi Syarikat berkaitan perkara ini.

[34] Dalam keterangan PW1 pembayaran dibuat kepada Peguam Panel Defendan. DW8 menyatakan setelah mendapat arahan Defendan beliau melepaskan bayaran kepada Defendan melalui COO syarikat Defendan. Walau apa pun adalah menjadi tanggungjawab Defendan untuk memasukkan kedalam Akaun HOA mengikut SOP. Beban adalah diatas Defendan membuktikan bahawa bayaran tidak diterima dari Plaintiff. Dalam perbicaraan tiada apa-apa penyata kewangan atau Akaun HOA dikemukakan untuk membuktikan sama ada pembayaran telah atau belum dibuat



oleh Plaintiff. Perkara ini disahkan sendiri oleh DW9 dalam keterangannya.

[35] Mengambilkira keterangan saksi-saksi serta keterangan dokumen-dokumen, Mahkamah lebih berat menyatakan bahawa perjanjian tersebut mengikut proses yang teratur dan sah sehingga Perjanjian Jual Beli tersebut ditandatangani di hadapan Peguam Panel Defendan pada 14.11.2017.

[20] In addition, it is interesting to note that throughout the trial, DW9 and DW10 had insisted that these SPAs signed by the Plaintiff were not valid due to the reason that:-

- (a) Plaintiff had not complied with the SOP set by the Defendant Company;
- (b) These SPAs were not executed by DW10, the sole authorised signatory for all sale and purchase.

[21] When DW10 was asked about whether there was a resolution passed by the Board allowing him only to sign all related SPA, DW10 answered in the negative and confirmed that it was an understanding by the Board and any changes will have to go to the Board of Directors.

[22] However, sad to say that there was no evidence lead by the Defendant at all during the trial that such an arrangement had been made public, what more when there is no resolution passed. If the Defendant's own Panel Solicitors does not know about such an alleged SOP on the signing of SPA what more the Plaintiff herein.



[23] From the sequence of events as presented in evidence, the testimonies of Defendant's witnesses DW6, DW7, DW8, DW9, DW10, it was evident that there were inconsistencies and uncertainties, especially regarding the SOP implemented by the Defendant regarding the sale procedures of units in Damai Vista. Furthermore, that there was no evidence in the testimonies indicating when the SOP was enforced. Thus, suffice for us to conclude that the non-compliance of the alleged SPO does not invalidate the SPAs as the SOP are merely checklist for internal administrative purposes of the Defendant. Failure to comply with these SOPs would not render the SPAs invalid.

[24] The letters and receipts provided to the Plaintiff confirm that the Defendant acknowledged full payment for each unit. The confirmation letter, signed by Thomas Tong, Chief Operating Officer of the Defendant and receipts issued by the Defendant, indirectly fulfil the Defendant's SOP.

(B) Authorization to Sign Receipts

[25] Dato Seri Choong Yuen Keong @Tong Yuen Keong (DW10) stated that only he had the authority to finalize the SPAs and Tong Kah Hoe (Thomas Tong) (who finalized the SPAs with the Plaintiff) was never authorized to finalize the SPAs on behalf of the Defendant.

[26] The Defendant did not mention the name of Thomas Tong or any statement indicating that he had committed any wrongdoing in the police report made by DW9 on behalf of the Defendant. From the testimony of DW10, he stated that he did not know why DW9 did not mention the forgery committed by Thomas Tong in the police report made by him on



behalf of the Defendant. On this issue, the learned trial judge in her grounds of judgment held among others as follows:

[36] ...*Report polis yang dibuat oleh DW9 menyebut tujuan dibuat seperti berikut:*

"Tujuan laporan ini dibuat adalah sebagai perlindungan diri saya jika berlaku apa-apa dikemudian hari serta untuk rujukan pihak Mahkamah bagi tindakan selanjutnya".

[37] *Tiada dalam mana-mana perenggan dalam report tersebut menyebut nama Thomas Thong atau berlakunya frod oleh mana-mana pihak. Pihak Plaintiff melalui PW3 Dato Leong Kok Peng pula telah membuat report polis pada 8.3.2019 berikutan lawatan ke pejabat Defendan pada 4.1.2019 di Pandan Perdana untuk mengetahui tarikh siap projek tersebut dan Plaintiff amat terkejut apabila dimaklumkan pegawai akaun Defendan bernama Oscar bahawa 4 Unit yang dibeli oleh Plaintiff tiada dalam rekod mereka. Plaintiff terasa ditipu kerana semua urusan diuruskan secara resmi melalui Peguam Panel Syarikat Euroland & Development (Messrs. K.V.Ong, Chua & Partners) dan bayaran telahpun diterima oleh pihak Defendan. Plaintiff telah memasuki kaveat terhadap Unit-unit tersebut dan membuat laporan polis. Tujuan laporan polis dibuat supaya tindakan diambil terhadap kes penipuan ini.*

[27] It is difficult for us to ignore the fact that Thomas Tong is a nephew to DW10 and also one of the directors in the Defendant company. Thus, the Defendant is responsible for all actions taken by Thomas Tong in his capacity as the Chief Operating Officer of the Defendant.

[28] Further, we find it a little bit strange for the Defendant to place the burden on the Plaintiff to call Thomas Tong as a witness to prove the issues of fraud claim brought up by them when it should be on them to shoulder the burden. More so when Defendant's own witness list confirmed Thomas Tong's role as a witness for the Defendant. Hence, it was always open to the Defendant to call or subpoena Thomas Tong as their witness if they were of the view that the testimony extracted from this witness would be advantageous to their claim.

[29] The Defendant cannot now turn around and be allowed to make sweeping statements that adverse inference under section 114(g) of the Evidence Act 1950 should be drawn against the Plaintiff's inability to locate Thomas Tong, coupled with the lack of a subpoena against him.

(C) Issue of Fraud/Gambling Junket

[30] The case for the Defendant's was founded on fraud, forgery, falsification and/or otherwise illegality that tainted the purported transactions for the Disputed Units, which directly challenged the Plaintiff's claims. The Defendant further avers that any agreement entered into by the Plaintiff in relation to the Subject Units is not *bona fide* and illegal.

[31] It was glaring however that in the Amended Statement of Defence (SOD), it was not clarified who actually committed the fraud, whether it was the Plaintiff, Thomas Thong, or the Defendant themselves. The police report dated 26 Mei 2019 also did not mention any issue of fraud.



[32] The Defendant provided no concrete evidence or explanation related to the Plaintiff's involvement with the gambling syndicate *inter alia*, lending money to persons for the sole or substantive purpose of gambling, with a view to charging interest on the money lent. With respect, we find that the bare allegation by the Defendant that the gambling activity run by the Plaintiff and/or its representatives cannot hold water as it is just a mere assumption made without any basis because throughout the trial there was no actual evidence led by the Defendant to prove the existence of such allegation.

(D) Issue of Rebate

[33] The letters dated 20 October 2017 from the Defendant signed by Thomas Tong to the Plaintiff clearly indicate that a rebate was provided and also confirm that the full purchase price as stipulated in the Sale and Purchase Agreement was fully settled by the Plaintiff. The learned trial judge addressed to the aforesaid issue in the following words:

[44] Berkaitan dengan rebat yang dipertikaikan oleh Defendan. Mengikut Defendan jumlah RM 324,000.00 tidak disebut dalam Perjanjian Jual Beli dan tiada mana-mana dalam Perjanjian menunjukkan diskauan/rebat telah diberikan terhadap Unit-unit tersebut. Mahkamah merujuk kepada surat bertarikh 20.10.2017 (exhibit P15A, P16A, P17A dan P18A m.s 103,165,227 dan 289 ID "C") dari Defendan yang ditandatangani oleh Thomas Tong kepada Plaintiff. Surat-surat tersebut jelas menunjukkan bahawa rebat telah diberikan dan juga mengesahkan bahawa harga belian penuh (full purchase price) sebagaimana diperuntukkan dalam Perjanjian Jual Beli telah diselesaikan sepenuhnya oleh Plaintiff. Perlu diberi



penekanan bahawa surat-surat ini telah ditandatangani oleh Thomas Tong yang pada masa material adalah COO Defendan. Beban adalah ke atas Defendan untuk menyangkal perkara ini yang mana tidak dibuktikan.

[45] Berkaitan isu rebat diberikan sebelum perjanjian ditandatangani dan sebelum harga belian penuh dibayar. Jika dilihat kepada exhibit P1SA, P16A P17A dan P18A (m.s 104,166,228 &290 IDB J2 "C") surat Defendan bertarikh 20.10.2017, rebat telah dibenarkan sebelum Perjanjian Jual Beli ditandatangani. Ini selaras dengan perenggan ketiga surat-surat tersebut yang menyatakan bahawa dengan rebat tersebut harga belian penuh (*full purchase price*) seperti dalam Perjanjian Jual Beli telah dibayar sepenuhnya. Mahkamah berpendapat surat tersebut menyatakan bahawa harga yang tertera dalam Perjanjian Jual Beli adalah terbayar keseluruhannya setelah Plaintiff membuat bayaran sebanyak RM 1.2 juta untuk Unit-unit tersebut.

[46] Keterangan DW4 dan DW5 iaitu pembantu undang-undang dan peguam panel mengesahkan bahawa dokumen perjanjian jual beli akan disediakan oleh peguam asalkan terdapatnya surat yang mengesahkan sama ada dari Pemaju atau peguam pembeli bahawa jumlah perbezaan diantara perjanjian jual beli dan jumlah pinjaman dimaklumkan kepada peguam. Beliau juga menjelaskan bahawa jika terdapatnya diskaun atau rebat ianya tidak akan ditunjukkan dalam Perjanjian Jual Beli.

[34] We agree with the reasons given by the learned trial judge. We see no justification to disturb her decision on this point.



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(E) Issue of Forged Receipt

[35] The Defendant in the Amended Statement of Defence further argued that any receipt issued by the Defendant alleged to be received by the Plaintiff and/or its representatives in relation to the Subjects Units are forged. With greatest respect, we beg to differ. The alleged existence of forged documents is a clear attempt by the Defendant to frustrate the Plaintiff claim and to avoid liability/payment to them.

[36] We concur with the learned trial judge opinion that the testimony of DW6 Wong Lee Chin, Senior Accounts Executive of the Defendant company more related to internal financial administrative procedures of the company rather than proving that the receipts were fake or counterfeit. The well-reasoned findings of the learned trial judge speak volume. She had this to say:

[47] Keterangan DW9 pula mengatakan beliau tidak tahu tandatangan siapa pada resit tersebut dan mengatakan ianya adalah dipalsukan (rujuk exhibit P15A, P16A, P17A dan P18A /m.s 104,166,228 &290 IDB J2 "C"). DW9 membuat perbandingan dan merujuk kepada resit di eksibit D26 dan D22 (m.s 484 & 575 IDB J3 "C") yang dikeluarkan oleh Defendant. Terdapatnya perkataan "Authorised By" dalam resit tersebut yang hanya boleh ditandatangani oleh beliau atau mana-mana orang yang diberi kuasa untuk menandatangani. Menurut DW9 beliau tidak tahu tandatangan siapa yang ada pada resit-resit yang diberikan kepada Plaintiff dan bukannya juga tandatangan DW6.



[48] Mengikut DW9 lagi, resit yang dikeluarkan oleh Defendan kepada Pembeli Pihak Ketiga adalah seperti di muka surat 1 hingga 4 ID "G" contoh resit No 00000164, 00000165, 00000165 dan 00000167. Keterangan beliau bahawa resit tersebut adalah sama dengan yang dikeluarkan kepada Plaintiff. Bila Mahkamah merujuk kepada resit yang diberikan kepada Plaintiff merujuk exhibit P15A, P16A, P17A dan P18A (m.s 104, 166, 228 & 290 IDB J2 "C") didapati nombor yang tertera adalah DVC/0000164, DVC/0000165, DVC/0000166 dan DVC/0000167, terdapatnya perbezaan dimana angka resit yang diberikan kepada Plaintiff terdapat 7 angka manakala yang Defendan keluarkan adalah 8 angka. Terdapat keraguan disini dan tidak boleh dipastikan resit mana yang dipalsukan atau berkemungkinan dua resit dikeluarkan serentak disebabkan terdapatnya double sales. Resit-resit yang dikemukakan oleh Defendan tersebut walaupun number yang sama dengan resit yang diberikan kepada Plaintiff tetapi tidak merujuk kepada Pembeli Pihak Ketiga dalam kes ini.

[49] Mahkamah juga merujuk kepada keterangan DW6 Wong Lee Chin, Eksekutif Akaun Kanan syarikat Defendan. Mengikut beliau skop kerja beliau adalah untuk menandatangani resit rasmi berkaitan penjualan hartanah antara Defendan dan Pembeli untuk projek Damai Vista.

[50] DW6 pula membuat perbandingan resit-resit dan merujuk kepada D26 (m.s 484 ID "D" dan eksibit D22 (m.s. 575 ID "D") beliau mengesahkan bahawa tandatangan tersebut adalah tandatangan beliau dan bila dirujuk kepada resit yang dikeluarkan kepada Plaintiff di eksibit P15B, P16B, P17B dan P18B beliau tidak mengenali



tandatangan siapa yang tertera disitu. Mengikut beliau bukan menjadi amalan Bahagian Akaun untuk menggunakan chop/stamp pada resit-resit tersebut. Saksi merujuk pula kepada eksibit D35, D36, D37 dan D38 (m.s. 1-4 ID"G") dan mengesahkan bahawa semua resit rasmi Defendan ditandatangani oleh beliau sendiri di atas perkataan A/C Dept untuk setiap pembelian Damai Vista. Mahkamah berpendapat keterangan beliau lebih kepada prosedur kewangan pentadbiran dalaman syarikat dan bukannya membuktikan bahawa resit tersebut adalah palsu atau tiruan.

(F) Double Sales/Booking Form

[37] We find that it is not necessary for us to deliberate at length on this issue, safe to say that based on facts and evidence available, we agree with the trial judge's finding that the Defendant committed double sales. Reference was made to the DW9's testimony which gathered that not only did the Plaintiff experience double sales issues, but also other buyers. This issue had been dealt with thoroughly and extensively by the learned trial judge to support her finding, which we now reproduce:

[51] DW6 juga semasa disoalbalas oleh Peguam Plaintiff berkaitan booking form (eksibit D31 m.s 295 ID"D") menyatakan tidak tahu tentang dokumen ini disebabkan beliau tidak terlibat dengan penjualan cuma dengan akaun sahaja. Bila ditanya berkaitan commitment fee yang di bayar oleh pembeli beliau tidak dapat menjawab sama ada wang tersebut akan dimasukan ke dalam akaun Defendan. Mengikut beliau selalunya Bahagian Pentadbiran yang sediakan resit dan bank in slip dan DW6 akan



menandatangani dan memulangkan semula kepada kakitangan Pentadbiran.

[52] Bila DW6 merujuk kepada P15B, P16, P17B dan P188 resit yang diberikan kepada Plaintiff, beliau menyatakan bahawa butiran chop/stamp yang digunakan tertera nama dan alamat Defendan dan adalah sama dengan resit yang ditandatangani oleh beliau, cuma orang yang menandatangani adalah berbeza. DW6 juga tidak dapat memberikan penjelasan apakah sebenarnya polisi Defendan berkaitan pengeluaran resit kepada pembeli oleh Defendan.

[53] Kalau dilihat kepada keterangan Normann Chow Won Hui (DW9) Pengurus jualan syarikat Defendan, mengikut beliau Unit-Unit tersebut telah dijual kepada Pembeli Pihak Ketiga seperti berikut:-

Unit No	Purchaser	Tarikh S&P/DMC	Booking Form
A-08-03	Chea Sin Li	12.12.2017	[BF 12.1.2017]
A-16-01	Wong Chee Wah & Karen Soo Soh May	15.11.2017	[BF 15.11.2017]
B-15-03	Ong Swee Hon &	2.5.2018	[BF Tiada Tarikh]
B-15-3A	Cheong Pei Kar	8.3.2018	Resit 2.5.2018



	<i>Liew Chee Siong &</i>	<i>[BF Tiada Tarikh}</i>
	<i>Lee Suat Chian</i>	<i>Resit 13.3.2018</i>

[54] Dari Booking Form dan tarikh Perjanjian Jual Beli yang ditandatangani oleh Pembeli Pihak Ketiga adalah jelas bahawa Perjanjian-perjanjian Jual Beli dan DMC oleh Plaintiff dengan Defendan adalah lebih awal dari Pembeli Pihak Ketiga. Plaintiff telah menandatangani perjanjian pada 14.11.2017 manakala pihak Pembeli Pihak Ketiga menandatangani perjanjian dengan Defendan selepas tarikh tersebut (rujuk kepada perenggan diatas). Apa yang jelas terdapatnya double sales disini. Kenapa perkara ini berlaku? Seperti keterangan DW8 beliau sendiri kehairanan akan kejadian di mana Plaintiff tidak didaftarkan sebagai pembeli Unit-Unit tersebut.

[55] DW9 dalam keterangannya juga mengatakan bahawa terdapatnya SOP untuk penjualan Unit Kondominium di Damai Vista yang telah digariskan oleh Lembaga Pengarah seperti berikut:-

(1) *The Defendant will be informed by its representatives of any potential sale.*

(2) *The Defendant will receive the relevant booking form for the sale.*

(3) *The Defendant will receive the earnest deposit from the purchaser in relation to the sale.*



(4) *The Defendant will be informed of all loan approvals, if any, from the purchaser in relation to the sale.*

(5) *The Defendant will be informed by its panel solicitors of the sale.*

(6) *The Defendant's Group Managing Director, Dato' Seri Choong Yuen Keong@ Tong Yuen Keong, will execute all sales and purchase agreements in relation to the sale.*

(7) *The Defendant will receive payment in relation to the sale.*

(8) *The Defendant will issue the relevant invoices in relation to the sale.*

(9) *The Defendant will issue the relevant receipts in relation to the sale.*

[56] Menurut DW9 terdapat 5 Agensi yang mengendalikan penjualan Damai Vista dan SOP seharusnya digariskan untuk dipatuhi oleh agensi. Dalam penjualan ini booking form adalah penting seperti dalam eksibit D31 (m.s 295- 296 ID "C"). D31 adalah berkaitan dengan Unit No A-08-03 yang telah dibayar commitment fee sebanyak RM 2000.00 oleh pembeli Chea Sin Li (DW3). Agen yang terlibat ialah Alan Tan. Bayaran dibuat kepada Peguam Panel Defendan sebagai stakeholder.

[57] DW9 menyatakan bahawa Booking Form disediakan oleh Agensi bagi pihak Defendan. Persoalan sama ada terjadinya double sales dalam kes ini. DW9 mengatakan bahawa mereka tidak



mengetahui bahawa Unit -Unit tersebut telah dijual kepada Plaintiff dan tidak dimaklumkan oleh Peguam Panel Defendan. Defendan juga tiada menerima apa-apa bayaran berkaitan Unit-unit tersebut daripada Plaintiff.

[58] DW9 bersetuju semasa disoalbalas oleh Peguam Plaintiff bahawa bayaran Commitment Fee tersebut tiada implikasi undang-undang terhadap pembeli. Tujuan utama adalah untuk dapatkan butiran pembeli dan juga butiran pinjaman kewangan oleh bakal pembeli. Apabila pinjaman (loan) diluluskan pihak-pihak akan menandatangani Perjanjian Jual Beli dan DMC. DW9 mengatakan bahawa booking form tersebut adalah penting disebabkan Peguam Panel Defendan akan menanyakan tentang booking form dan earnest money sebelum Perjanjian Jual Beli disediakan.

[59] Mahkamah juga merujuk kepada surat Peguam Panel Defendan bertarikh 23.1.2019 berkenaan perkara ini. (Rujuk M.S. 16-17 Ikatan Dokumen Bersama "B"). DW8 dalam keterangan beliau mengesahkan bahawa adakalanya terdapatnya double sales dalam penjualan harta tanah.

[60] Berkaitan terjadinya double sales, Mahkamah merujuk keterangan keterangan DW9 semasa dalam soalbalas oleh Peguam Plaintiff berkaitan surat jawapan Peguam Panel Defendan kepada Peguam Plaintiff bertarikh 23.1.2019 seperti berikut:



Muka Surat 357 perenggan 7 hingga 20 NK

MC: *But mere letter to inquire about the status as to why they were not listed. Why did you not reply to the letter after receiving confirmation from K.V.Ong?*

NORMANN: *Because at that point in time, there were, there, were a lot of purchasers so call purchasers coming up to office. And then they claim that they have signed an S&P and paid the money to Thomas Tong. And then when we check in the system, it's not registered as purchasers. So, at that time, there were, there too many of this kind of inquiries, So....*

MC: *And you choose to ignore it.*

NORMANN: *We did not choose to ignore it. But we, we have, we have kept the, a record of all. But if there were instructions from the top management that if it's just a letter of demand, then we will try to reply. Because you know.*

Muka surat 362 perenggan 7 hingga 15 NK.

MC: *25th. Ok. In your own words, you say that at that point in time in January when you receive the, your inquiry, you say it was not necessary to reply. What makes you think it was necessary to reply after 25th of May 2019?*



NORMANN: I believe there was an earlier police report made by my CFO Mr Poo. I don't know when the date, around which date was it. But it was around that time that we receive the lot of this kind of letters. Not only from Supreme Code Land. But also, from different parties. There are so many Yang Arif. I can't remember.

[61] *Keterangan DW9 jelas menunjukkan bahawa bukan sahaja Plaintiff yang mengalami masalah double sales, tetapi juga pembeli-pembeli yang lain.*

[62] *Mahkamah lebih berat membuat kesimpulan bahawa tidak adanya prosedur yang jelas dan telus tentang penjualan unit-unit di Damai Vista. Terdapatnya keraguan seperti berikut:- Pertama, bayaran sepatutnya dibuat kepada siapa ? Kedua, apakah peranan Agen sebenarnya? Ketiga sama ada Agen mengetahui akan terdapatnya SOP? (perlu diberi penekanan bahawa tiadanya keterangan bila SOP tersebut berkuatkuasa).*

[63] *Mahkamah juga mengambilkira bahawa Thomas Tong adalah COO Defendan pada masa material dan bertindak bagi pihak Defendan. Perkara ini disokong oleh keterangan DW8 bahawa selalunya arahan akan diberikan oleh Thomas Tong kepada Peguam Panel Defendan untuk mengambilapapun tindakan berkaitan Perjanjian Jual Beli. Defendan tidak boleh dikecualikan dari bertanggungan untuk memastikan bahawa perkara double sales tidak berlaku. DW8 juga ada menyatakan dari pengalaman memang terdapat berlakunya double sales dalam urusan penjualan*



hartanah. DW9 juga menjelaskan jika tidak dibatalkan salah satu akan terjadinya double sales.

[64] Defendan adalah syarikat tersenarai awam (public listed company) dan semestinya pembeli beranggapan bahawa perkara seperti ini tidak sepatutnya berlaku. Bukan menjadi tanggungjawab pembeli untuk mengetahui apakah polisi dalaman Defendan dalam urusan penjualan unit-unit di Damai Vista.

Conclusion

[38] We had perused all the cause papers and had considered the submissions of parties. On evidence, we were fully satisfied that the learned trial judge findings were fully supported by the documentary evidence heaped against the Defendant. We are of the view that there is no appealable error in her decision in allowing the Plaintiff's claim. Hence, it leaves no leeway for appellate interference in all the circumstances of this case. We unanimously make the following order:

- (i) Appellant / Defendant main appeal in Enclosure 116 is dismissed with cost of RM25,000 to the Plaintiff;
- (ii) Respondent / Plaintiff cross appeal in Enclosure 11 prayers 4(a)(i)-(iv), (b)(i)-(iv), (c) and (d)(i)-(iv) is allowed with cost of RM5,000; and
- (iii) Costs awarded are subject to allocatur fees of 4%.



Date: 20 May 2024

- sgd -

Azmi bin Ariffin

Judge

Court of Appeal Malaysia

Counsel

For the Appellant : Boey Kai Qi
[Halim Hong & Quek]

For the Respondents : Michael Chang
[Gregory Chan Tam Moo & Ang]



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